



FESCO Direct LLC

New & Used Equipment Solutions

Concrete Production • Wind Energy • Material Handling

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Buyer Services

Why should you work with FESCO Direct to buy your concrete plant?

- **Save Time.** FESCO Direct has already done the leg work identifying a comprehensive database of concrete plants currently available for sale. Save hours of calling and searching the country on your own for a concrete plant that suits your specific needs.
- **Save Money.** Working with a FESCO Direct Sales Engineer will enable you to quickly narrow your search to the plants that nearest meet your specifications. This enables you to designate preferred areas of the country, required accessories, and other features that may save you money and reduce necessary aftermarket purchases. And of course, we save you time... and time is money.
- **Best Selection.** We work with concrete plant dealers, banks, and finance companies. We also advertise specifically to concrete plant owners wanting to sell their plants, and have even developed proprietary software to ensure we capture the vast majority of concrete plants available for sale at any given time.
 - It is unlikely any single person could compile as complete a list of concrete plants for sale without dedicating 100% of their time to the project for weeks.
- **Informed Decision.** Our business is to know the used concrete plant market. We see plants come and go. Some fast, other slow. Some styles and brands are common others are not. Our Account Executives will work to provide you with all the information you need about a specific plant as well as the current and past market trends to help you make the best decision for you and your company.
- **Professional Experience.** You don't need to be an expert in the concrete batch plants. We already are. Not sure exactly what you need? We will help you navigate the complex market of concrete plants, mixing technology and aftermarket accessories to help you find a complete system that will accomplish your goals within your budget. And we won't let you forget about important details like logistics or transportation.

Our Commission

Our commission is earned from you when the plant is purchased. No Upfront Cost. The commission amount is determined according to the table below.

| Purchase Price | Exclusive ¹ | Non Exclusive |
|----------------------|------------------------|--------------------|
| \$1 - \$11,999 | 20% | 20% |
| \$12,000-\$99,000 | \$1,250 | \$2,500 |
| \$ 100,000-\$499,000 | \$2,500 | \$5,000 |
| \$500,000 + | 1.25% of sale price | 2.5% of sale price |

Value Added Services Available.

 FESCO Direct is a full service concrete plant dealer.

- Inspection and Evaluation Report - \$750.00² +travel & accommodation
- Short and Long Term Equipment Storage - Quote
- Engineered integration of plant and new or used components – Quote
- On Site Service / Repair / Refurbishment - Quote
- Erection and Installation Service - Quote
- On Site Operation Training \$750.00³ +travel & accommodation

¹ Exclusive listings are listings that are exclusive to FESCO Direct. Sellers determine whether a listing is exclusive upon initial listing.

² Domestic Rate, 2 business days max. Additional days billed at \$450.00/day + travel & accommodation.

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